



# Chamber News!

[www.sacketsharborchamberofcommerce.com](http://www.sacketsharborchamberofcommerce.com)

*Keeping the Greater  
Sackets Harbor  
Community Informed!*

## Chamber of Commerce

Sackets Harbor Chamber of Commerce  
PO Box 17  
Sackets Harbor, NY 13685  
315-646-1700  
Email: [info@sacketsharborchamberofcommerce.com](mailto:info@sacketsharborchamberofcommerce.com)

*From the November 2005*

### *Sackets Harbor Interim Chamber of Commerce Meeting:*

#### A Message From Your President

The focus of this month's newsletter is committees. Committees are the heart of an organization. This is where the mission and goals of an organization take place. Committees are where ideas are brought forth, considered, and then brought before the board and membership to be acted upon. Committees are where the many talents, expertise, enthusiasm and energy of our members can shine. They are a great way to meet and work with members that you might not otherwise be able to. They can be fun, tiresome, challenging, time consuming, a learning experience, exciting. The Greater Sackets Harbor Chamber of Commerce has 12 active committees. I encourage each of you to choose a committee that fits your interest and time frame. I know you will be rewarded by getting involved! Did I say involved? Be sure to check out the events scheduled for November and December you won't want to miss any of them. I look forward to seeing you at an upcoming committee meeting and/or event!

*Happy Thanksgiving to you and yours, Cheryl Payne, Interim President*

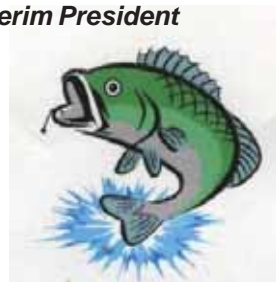
#### Upcoming for 2006...

## **BASS TOURNAMENT** **JULY 16TH, 2006**

**MARK YOUR CALENDARS EARLY!!!**

The Sackets Harbor Chamber of Commerce will sponsor a Bass Tournament on Sunday, July 16th, 2006, of the coming year. This means approximately 200 anglers will come to Sackets Harbor to compete in the event. The tournament details were presented to the Chamber by Stephanie Miura, Tournament Director of the New York State Bass Chapter Federation (NYSBCF), and the board members agreed to sponsor the July event.

The Chamber is asking area business for help in preparations for the tournament anglers and their guests. It's essential to the success of this event that the participants know early on the availability of accommodations, meal schedules, fishing tackle, etc. You may visit the NYSBCF web site at [www.nybassfed.com](http://www.nybassfed.com) for more details on the event. You may also call (local business owner and chamber member) Cathy Rohr to speak directly with her regarding the tournament: (315) 646-2260.



#### CHAMBER/VILLAGE Upcoming Events...

(Community event)  
**Sackets Harbor Unchained**  
**Saturday, November 19th**  
All Day Event

**Member Meeting -  
Chamber of Commerce**  
**Thursday, December 1st**  
Watertown Savings Bank  
Conference Room  
7:00 p.m.

(Community event)  
**Old-Fashioned Christmas**  
**Saturday, December 10th.**  
All Day Event

**Christmas Party**  
**Chamber of Commerce**  
**Sackets Smokehouse**  
**Wed., December 14th,**  
213 W. Main Street  
6:00 p.m. - 8:00 p.m.

**Please come join us!**



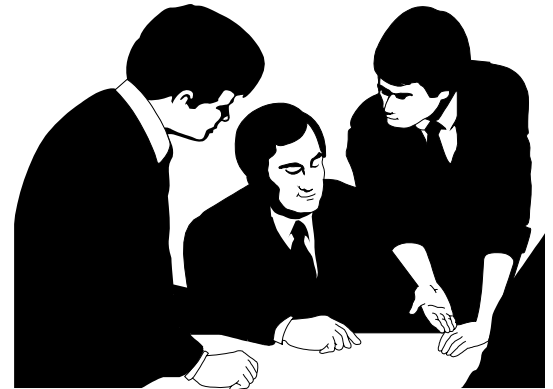
## CHAMBER COMMITTEES

**Your involvement on key business issues is vital to a healthy business environment.**

Make your membership count by getting involved on one or more of The Chamber's committees!

The Chamber is a membership organization led solely by volunteers. With the assistance of Chamber staff, committees are organized to provide membership input on Chamber services, benefits, advertising, etc., as well as to look at the many issues effecting businesses and residents of the Greater Sackets Harbor community.

The strongest part of the Chamber's advocacy efforts come directly from the expertise and energies of member volunteers who offer their guidance and spend their time on specific issues. An intrinsic part of this effort comes from Chamber Committees which generally meet separate from full board meetings. During these committee meetings, the group addresses the issues pertinent to that committee. They later come prepared to the board meetings to share their findings and recommendations with the full board. We have many types of committees to choose from should a member wish to participate. (*see below*).



If you are interested in getting involved on a committee, please contact Cheryl Payne at (315) 646-1028, or by email: [geoandidamae@aol.com](mailto:geoandidamae@aol.com). All committee members report to the Sackets Harbor Chamber of Commerce Board of Directors, who meet each first Thursday of the month at the Watertown Savings Bank Conference Room. We look forward to working with each of you.

### Current Committees:

- **By-Laws**
- **Business/Economic Development**
- **Events**
- **Membership**
- **Specialty Shops**
- **Restaurants**
- **Welcome Committee**
- **Farmer's Market**
- **Finance**
- **Foundation**
- **Programs**
- **Local, Town, State, National Representative**

### LATEST COMMITTEE NEWS

**Congratulations...**  
**Newly Appointed Committee Members!!**

The following members were recently appointed to the **'Finance Committee'**:

- *Bryon French, Treasurer*
- *Dennis Affinati, Co-Treasurer*
- *Betsy French*
- *Cathy Rohr*

**Success Through Teamwork!!!**

**"ADVERTISE" ON THE CHAMBER'S WEB SITE:**

Do you have an important event you need to market to a large number of people? Last month, the Chamber's web site received over 22,000 hits. Get your business event listed well in advance of the target date. Contact Cheryl Payne (315) 646-1028 for complete details.



Soon, members will have the option to advertise on the Chamber's mailers (postcards and newsletters). Details to follow soon!!

2005

**Interim Board of Directors  
& Representatives**

**Cheryl Payne**, Chair  
George and Ida Mae  
Tel: 315-646-1028  
[GeorgeandIdaMae@aol.com](mailto:GeorgeandIdaMae@aol.com)

**Eileen Townsend**, Vice Chair  
Chrissy Beanz & Lovin' Spoonful  
[eileenslovinspoonful@twcnny.rr.com](mailto:eileenslovinspoonful@twcnny.rr.com)

**Cathy Rohr**, Treasurer  
Maple Run Farm  
[crohr1815@aol.com](mailto:crohr1815@aol.com)

**Laurie Maloney**, Secretary  
The Candle Parlor  
[candles@thecandleparlor.com](mailto:candles@thecandleparlor.com)

**Eric Constance**  
Board Member  
[econstance@synyjefferson.edu](mailto:econstance@synyjefferson.edu)

**Don Payne**  
Board Member  
[dgp\\_targetsolutions@hotmail.com](mailto:dgp_targetsolutions@hotmail.com)

**Dennis Affinati**  
Board Member  
[da@ibew910.org](mailto:da@ibew910.org)

**Beverly Sterling**  
HarborSide Services  
Board Member  
[harborside@twcnny.rr.com](mailto:harborside@twcnny.rr.com)

**Christina French**  
Sackets Smokehouse  
Board Member  
[christinamfrench@yahoo.com](mailto:christinamfrench@yahoo.com)

**Bryon French**  
Sackets Smokehouse  
Board Member  
[sackets\\_smokehouse@yahoo.com](mailto:sackets_smokehouse@yahoo.com)

**Ross Rowland**  
The Boathouse  
Board Member  
[ross@karensboathouse.com](mailto:ross@karensboathouse.com)

Representatives in the community include John Deans, Sackets Harbor Village Mayor; Constance Barone, Director of the Sackets Harbor Battlefield; and Teresa Mitchell, Director of Seaway Trail

**Get To Know Your Board**

**Name:** Donald G. Payne  
**Business Name & Location:** Target Solutions - 209 W Main Street - Sackets Harbor, NY 13685  
**Contact Information:** Home: 315.646.2359 - Office 315.646.2320

**Describe the business:** Target Solutions was started in 1972 and is a Business and Community Development Support Services Consulting Firm.

**Tell us about yourself:** I have lived in Sackets Harbor for 4 years. I am involved in several community activities: Sackets Harbor Historical Society board member, Sackets Harbor Foundation board member, Community Emergency Management committee member, Can-Am Festival committee member, Interim Board member of the Sackets Harbor Chamber of Commerce and actively play basketball and golf.

**Family information:** I have been married to Cheryl for 25 years and we have three children; two daughters Jaimie and Elizabeth, and a son Casey.

**Why do you feel a Chamber of Commerce is important to its community?**  
The Chamber of Commerce is much more than an organization of collective businesses. It is a forum where the community is marketed as the unique and special place that it is.

The Chamber is a vehicle of opportunity for people to work together for the achievement of desired progress. It is the face of the community. The tangible expression of imagination, thought, ideas and organized planning, as well as selective action that results in who we are and what we want to become more of.

The efforts of the chamber membership are a direct reflection of how the community thinks about itself and how others view us. The chamber of citizens and business owners, civic leaders, and supporters are the engine that pulls the train of community well-being.



## ANNUAL MEETING

February 2, 2006, 6:30 p.m.

All Chamber members are invited to attend our Annual Meeting, held at (PLACE TO BE ANNOUNCED SHORTLY), February 2, 2006, at 6:30 p.m. Refreshments will be served.

Your vote is important. The Annual Meeting is held each year in order to elect interested candidates running for the Board of Directors.

Members interested in running for one of the Board of Director seats should submit a resume and letter of interest to:

Nominating Committee  
C/O Sackets Harbor Chamber of Commerce  
PO Box 17  
Sackets Harbor, NY 13685.

*We hope to see you there!*

## Membership & Benefits

# Energy Alliance

## Join In The Savings On Electricity and Natural Gas!

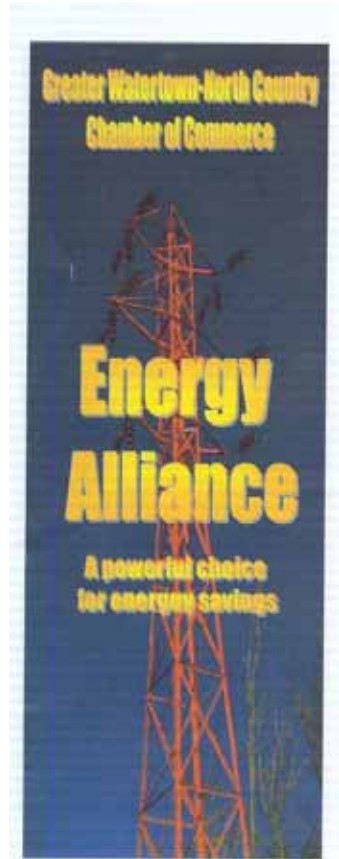
Reduce your energy costs through group purchasing.

The Energy Alliance is a no-cost, member benefit program sponsored by Chambers of Commerce and Trade Associations throughout New York. Participating in the Energy Alliance allows you to benefit from the purchasing power of a large group, and to cut your electricity and natural gas costs. You pay only for the energy you use.

- **Savings:** A business can save 5 - 7% on their electric bills, and on natural gas
- **Employee Eligibility:** When a business signs up, their employees can also sign up for electrical savings
- **Easy Enrollment:** Simply fill out a form, and the Sackets Harbor Chamber will do the rest.
- **Contract/Estimate of Savings:** In 4 - 6 weeks, you will receive an estimate of savings from Energy Alliance, along with a contract. If you like the deal, you sign the contract and mail it in. If you don't like it, you can ignore the contract completely.

Energy experts are available to answer any questions you may have. In fact, consultants are always looking for the best deal in the commodities market so that Chambers can get their members the best possible price.

Energy consultants at EnergyNext, Inc. of Saratoga Springs will be glad to answer any questions you may have. For more information you may call them at (518) 580-9244, or email them at [gordon@energynext.com](mailto:gordon@energynext.com).



## Support Services Alliance, Inc. (SSA)

### Brochures Available

In the October newsletter, we highlighted the many benefits that Sackets Harbor Chamber Members are eligible for through SSA.

We wanted to follow up by letting members know brochures are available if you are interested in receiving more details about this benefit.

You may call Cheryl Payne at (315) 646-1028 to receive the brochure, or email her at her store: [geoandidamae@aol.com](mailto:geoandidamae@aol.com). She will be happy to mail you a copy.



## Bulk Mailing Permit

An added member benefit is the use of the Chamber's **bulk mailing permit** for large mailings (minimum 200 pieces). If you need assistance or details on sorting mail pieces, or if you need prices (per piece), please contact the post office directly.

Note - The Watertown Post Office has a catalog specific to bulk mailing, which you may request free of charge.

*Please note, the bulk mailing permit is not intended for political purposes.*

## If you wish to become a member of the Chamber, the membership fees are as follows:

**Area Residents - \$25.00; Businesses (Basic Membership) - \$75.00; and Full Business Membership (which includes basic membership fee) - \$250.00.**

**Businesses who contribute \$250 will receive 5% automatic discount on all Chamber related advertising, as well as feature sponsorship on our web site and/or in the Chamber's newsletter.**

## WELCOME NEW BUSINESS IN SACKETS HARBOR...

CAPTION: Cathy Rohr, Maple Run Farm (left) and Cheryl Payne, George & Ida Mae (right) welcome new owner, Vince Battista (center) and his wife, Leslie (absent from photo), on behalf of the Sackets Harbor Chamber of Commerce. Vince and Leslie are the new owners of the Sackets Harbor Country Mart located at 240 Dodge Avenue. You may call the store at (315) 646-2235.



*Next month, the Chamber will welcome new owners at Allen's Campground, as well as new business - Wise Way Herbals.*

## ATTN: ALL CHAMBER MEMBERS

### Access The Board Meeting Minutes Online

You can now access the Sackets Harbor Chamber of Commerce board meeting minutes online. Simply call Beverly Sterling, HarborSide Services, at (315) 408-0884, and she will instruct you on how to get started accessing and reading the meeting minutes today.

*Thank you, Laurie Maloney (The Candle Parlor) for keeping great records!*

*The mission of the Chamber is to continually increase the economic strength and quality of life in the Sackets Harbor community. We do this a number of ways:*

- *By helping members grow and prosper*
- *By showing our support for new and existing businesses*
- *By working to attract and develop new businesses.*

*But it doesn't stop there. We are continually searching for new ways to help our members and our community. Not only do we provide benefits that save our members money and bring them new customers, but we also help educate and train their staff & workforce.*

## THANK YOU TO THOSE GUESTS WHO ATTENDED THE LAST MEMBER MEETING:

We would like to thank the guests who attended the Chamber's last Member Meeting: **Mary Kirch**, Time Warner Cable; **Stephanie Miura**, NYSBCF; **Betsy French**, Sackets Spirits; **John Cleveland**, Sackets Harbor Gazette; and **Karin Lapusnak**, chef at Steve Flynn's restaurant.

**We appreciate your interest and support!**

**(315) 646-1700**

**Give us a call today to  
include your business in  
the 2006 Visitors Guide.**



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Email: [info@sacketsharborchamberofcommerce.com](mailto:info@sacketsharborchamberofcommerce.com)

## MEMBER MEETINGS Held "Every First Thursday" of the Month

The Sackets Harbor Chamber of Commerce meets "every first Thursday of the month" at the Watertown Savings Bank, Conference Room. These meetings are open to all members. **Please come join us!** It's a wonderful time to learn more about the Chamber, as well as ask any questions you may have, or share your opinion with the interim board committee.

**Next Meeting:  
December 1st 2005,  
7:00 p.m, at the Watertown  
Savings Bank  
Conference Room.**

## 2006 - Visitors Guide

Very soon, we will begin working on the Visitors Guide for 2006. We encourage all businesses in the 'Greater' area, to contact the Chamber if you have any changes to last year's ad, or if you did not have an ad, and would like to place one. Remember, all members who paid at the full membership rate will receive 5% off the advertised price in this year's guide.

If you are a new business in the area, and have not seen the guide, please go to our web site at [www.sacketsharborchamberofcommerce.com](http://www.sacketsharborchamberofcommerce.com), and click on the .pdf version found on the home page.

We would also like to hear from any businesses we may have missed in last year's guide.

The corrections for the new guide are posted on our web site. From the home page, simply click where it says, "Now you can access the 2005 VISITORS' GUIDE online". All updates, as we know them, have been posted on that page. Thank you, in advance, for keeping us informed!